



# Kahnawá:ke Ratítsénhaiens

*Mohawk Council of Kahnawá:ke*

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**Enhsakotò:kénhte Nitiotié:ren Tsi Ietsenhaintákhwa**

## Tsi Nahóten Karihwanákere No'nenk News Release

### Community offered heating fuel/propane discount

#### For immediate release

**(Kahnawá:ke – 11, Kenténha/October 2007)** The Executive Directors Committee (EDC) has announced that it is extending discounts based on the EDC's volume purchases of heating oil and propane to the community at large.

Two companies, Produits Pétroliers Laberge Esso (for heating oil) and Superior Propane, are participating in a program that would see savings passed on to Kahnawá:kehró:non who meet standard credit approval.

Depending on the needs of each individual household, there are two types of discounts being offered (**see attached**). While this offer is being made for new customers, the bills of existing customers would be adjusted accordingly at the end of the heating season.

Residential customers interested in the program are asked to contact the companies directly.

"We're pleased to pass the EDC's associated organizations' volume savings on to the community," said EDC Purchasing Agent Lois Williams. "We are very happy to partner with suppliers who are willing to find ways to include community members with discounts similar to those the organizations receive."

Ms. Williams says she will continue to pursue this type of arrangement with other EDC suppliers.

If any Kahnawá:ke commercial businesses are interested in joining the EDC purchasing network for these two specific products, contact Ms. Williams DIRECTLY at 450-635-2947 to discuss the possibility of participating in these specific programs.

The EDC is comprised of the Mohawk Council of Kahnawá:ke, Kateri Memorial Hospital Center, Shakotiiia'takehnhas Community Services, Step By Step, Kahnawá:ke Fire Brigade, Kahnawake Education Center, Kahnawake Youth Center, Tawatohni'saktha and the Kanienkehaka Onkwawenna Cultural Center.

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For more information, please contact:  
Lois Williams, EDC Purchasing Agent  
450-635-2947  
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## Community Discounts Details

### **1. Details of the Produits Petroliers Laberge/Esso Discount Program for all New Residential Accounts:**

-Discount is available to all credit-approved new customers who subscribe to automatic deliveries; after purchasing 1000 liters or more, the customer will receive by mail a rebate coupon worth 100.00 (for the first year only) redeemable at the end of the year. This \$100.00 coupon equates to a .05 cent discount per liter for a customer who uses 2000 liters per year. Should a customer use more than this, the difference will be calculated and adjustments made at the end of the year.

-To all other credit approved new customers that subscribe to automatic deliveries and have a yearly volume of less than 1000 liters, the customer will receive a .01 cent per liter discount based on heating oil's current market price and its fluctuations.

-For other credit approved customers that prefer being on a call basis, the same discounts will apply. However, a 48-hour lead time will be required during regular working hours (8am to 5pm week days). However, for after hours and week-end calls additional service charges of \$50.00 will be applied. The same charge will apply for deliveries of less than 400 liters.

For more information or to open a residential account, please contact **Produits Petroliers Laberge/Esso at 450-427-7646.**

### **2. Details for Superior Propane Enhanced Discount for Residential Heating.**

All existing and new residential heating propane accounts from September 1, 2007 to March 31, 2008 will receive a credit note equivalent to 1¢ per liter.

Conditions: Proper forms need to be filled out. All new accounts are subject to credit approval. *Accounts must be paid in full at all time during this period as per company terms agreement.*

From September 1, 2008 to March 31, 2009 Superior will work to offer uniform pricing to all Kahnawá:ke residential customers. This will be determined and announced in summer of 2008.

For more information or to open a residential account, please contact **Mr. Normand Jubainvilles at Superior Propane, 450-632-8400.**